

Technical Sales Engineering Intern (Female)

Company Description

TekWorx is a premier technology solutions provider, dedicated to solving complex challenges in surveillance, RF monitoring, specialised conferencing, public safety, and security systems. Our mission is to deliver innovative and reliable technology solutions that empower our clients to excel in their respective fields.

Role Description

As an **Intern (Female)** at TekWorx, you will have the opportunity to gain hands-on experience in a dynamic and supportive environment. You will work closely with our sales and commercial teams to support a range of activities, including business development, product sourcing, and market analysis. This 16-week internship is based in Islamabad and offers the potential for a full-time position upon successful completion and performance evaluation.

Internship Role

As an intern, your responsibilities will include:

- Assisting with pre-sales and business development initiatives.
- Supporting the team in handling import and export assignments.
- Preparing and refining presentations for clients and partners.
- Conducting product sourcing and researching potential solutions for client needs.
- Assisting the sales team in exploring new business leads and opportunities.
- Analysing market trends and contributing to case studies for potential new business ventures.
- Supporting marketing activities for various equipment and services.
- Conducting research on technical topics and presenting findings in a clear and concise manner.
- Monitoring tender search systems daily to identify contracts of interest for bidding or market intelligence.
- Assisting in the preparation of responses to tender inquiries and maintaining follow-ups on submitted tenders.
- Maintaining a record of ongoing business opportunities.
- Building and nurturing relationships with suppliers, partners, and clients.

Qualifications

- Recently completed a degree in Telecom, Electronics, Electrical Engineering, or a related field.
- Basic knowledge of ICT systems.
- Familiarity with sales principles and techniques is an advantage.
- Excellent communication skills, both written and verbal, especially in English.
- Strong organisational skills, with the ability to multitask and manage time effectively.
- Proficiency in Microsoft Office applications.
- A proactive approach, willingness to learn, and the ability to work independently and as part of a team.
- Enthusiastic about building a career in technology and sales.
- **Female candidates are encouraged to apply.**

This internship offers a pathway to a potential full-time position based on your performance and the company's needs.

If you are eager to start your career in a dynamic and innovative environment, please send your CV and a cover letter to contact@tekworx.com.pk.